

# WHAT'S MY HAY WORTH?

JUST A FEW THINGS TO KEEP IN MIND  
WHEN DETERMINING YOUR HAY'S WORTH.

## QUALITY

When determining the quality of your hay you should always have it tested by a reputable, certified lab.

The lab will put the hay through a process that will give you results for Protein, RFV (Relative Feed Value), RFQ (Relative Forage Quality), TDN (Total Digestible Nutrients) and so forth.

American Ag Video Auctions includes lab testing in our services. [AmericanAgVA.com](http://AmericanAgVA.com)

## BALE TYPE

### SQUARE

What size are your Square bales?

3x3 - 3x4 - 4x4

Square bales are generally easier to haul. You can fit more on a truck trailer than you can round.

Weight is also a determining factor

# VS

### ROUND

Are your Round bales String or Net Wrapped

## LOCATION

Location is key to a buyer.

Always keep transportation costs in mind.

Depending on what state you live in, a Hay Train may be available to haul your hay

American Ag Video Auction Offers Transportation Assistance

## TYPE

Which type of hay do you produce?

Grass Hay - Alfalfa - Teff - Oat Hay - Mixed Hay

Which type of buyer do you produce for?

Cow - Horse - Dairy

## WEATHER

Did your hay get a shower?

Has the weather been humid since you put it up?

Do you live in a humid climate?

## COVERED

No Cover: You risk the hay becoming bleached and discolored. The main issue would be the rain and snow damage (weather damage). Water soaks into the top bales, as well as runs down between them causing severe mold, rot and discolor resulting in big losses in quality and value.

Tarp: Some producers cover their hay with a tarp. The tarp keeps the hay covered protecting it from Rain which results in moldy hay.

Shed: The best place is to keep your hay in a shed or barn. This keeps the sun from discoloring the hay, the rain from making the hay moldy and the hay keeps its nice green color.



THIS INFOGRAPHIC WAS CREATED BY AMERICAN AG VIDEO AUCTION. INFORMATION PROVIDED IS ALSO INCLUDED IN OUR BLOG POST. YOU CAN FIND THE BLOG AT [AMERICANAGVA.COM](http://AMERICANAGVA.COM)

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